### SOCIETY MEMBERSHIP GROWTH

#### REGION II

**FEBRUARY 1, 1993**

<table>
<thead>
<tr>
<th>CHAPTER</th>
<th>SOCIETY MEMBERS</th>
<th>(A) PAID TO DATE</th>
<th>(B) UNPAID TO DATE</th>
<th>(C) NET MEMBERS A-B=C</th>
<th>(D) 1993 GOAL</th>
<th>% OF GOAL</th>
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<td>18</td>
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<td><strong>TOTAL REGION</strong></td>
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<td><strong>297</strong></td>
<td><strong>2184</strong></td>
<td><strong>2759</strong></td>
<td><strong>79</strong></td>
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(D) represents President Richard Charles goal of 3% net membership growth.
October 23, 1992
John T. Dugan
Vice Chairman, Region II
Membership Promotion

Gentlemen,

This is my first report for this chapter year. Pressure of
business preventing my issuing a report for the month of
September.

First let me extend my appreciation and thanks for those of you
who that attended our Membership Promotion workshop in Halifax.
I came away feeling that we have the people in place to do the
job that is expected of us during this Chapter Year.

I have attached the latest SOCIETY MEMBERSHIP GROWTH chart. This
allows you to compare your progress with that of all other
chapters in our Region. ASSIGNED SOCIETY MEMBERS are the society
members that were identified for your chapter as of June 30,

The columns PAID TO DATE (A) and UNPAID TO DATE (B) are reported
by Atlanta based on reported chapter activity. The column NET
MEMBERS(C) considers both new members and assigned members who
have yet to pay this year's society dues. The column headed 1993
GOAL(D) represents President Richard Charles goal of 3% net
membership growth. The column headed %OF GOAL compares (C) and
(D).

In September I had the pleasure of attending the Ottawa Valley
Chapter’s Membership night. I look forward to visiting New
Brunswick Chapter November the 24th for their membership night,
Toronto Chapter December 7th for their Past Presidents night and
a return to Halifax April 12th.
The Ottawa Chapter's October meeting was hosted by the Ottawa Office of Consumer's Gas allowing members to tour their new facility and view the latest advances in use of natural gas from vehicles to fireplaces. Tours followed an excellent dinner and short business session and was supported by one of the largest turn outs we've seen in quite a number of years. Part of the proceeds for the evening gave Ottawa's research drive a good kick start.

Programs like this and those that include exceptional speakers are by far the main drawing card we have to attract new members.

I would assume by now that you have identified two or three additional members to support Membership Promotional activities within your chapter. It cannot be done with one person. You need support not only to encourage new members but also to follow up with those members that are unpaid to date. A pro-active program attracting visitors and guests and recognizing their presence at each meeting is another effective way of building memberships.

As always, if there is anything I can do to assist you in your Membership Promotion efforts, please give me that opportunity.

Yours sincerely,

John T. Dugan

JD/1m
emcl.

c.c. Dalton J. McIntyre
    Terry E. Martin
### Society Membership Growth

#### Region II

**October 1, 1992**

<table>
<thead>
<tr>
<th>Chapter</th>
<th>Assigned Society Members</th>
<th>(A) Paid to Date</th>
<th>(B) Unpaid to Date</th>
<th>(C) Net Members A-B+C</th>
<th>(D) 1993 Goal</th>
<th>% of Goal</th>
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<tr>
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<td>130</td>
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<td>Montreal</td>
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<td>2029</td>
<td>686</td>
<td>1343</td>
<td>2766</td>
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</tbody>
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(D) Represents President Richard Charles goal of 3% net membership growth.
OTTAWA, ONTARIO
September 1, 1992

TEGA NEWS
From: Simon Jol, P. Eng.
To: All Chapters, Region II

CRC:
ASHRAE has awarded the new year again. It was given to many different chapter members at the Fall Congress. A technical program of excellence and roundtable discussion sessions, chaired by well-known ASHRAE members, residents, and students from industry and academia.

GRANT-IN-AY programs: If you were unable to attend the Fall Congress, you missed a fantastic regional conference. The fall seminar showed us what true comfort and hospitality really is.

TEGA:
The new TEGA acronym stands for Technical, Energy, & Government Affairs. We hope that the new focus will allow us more of an opportunity to impact both technical and government affairs activities in ASHRAE.

BEST CHAPTER:
Most chapters worked hard at preparing excellent program allocations and giving former "fan" continued activities during the past year. But some continued on "on-the-road" in the one special chapter. The number of TEGA chapters in Region II goes to the Quebec Chapter Congratulations with a special award. Next year we will be pleased to see many chapters to make our Techni-servicing award, which the Quebec chapter continues to actively seek.

TECHNICAL AWARDS:
We received four entries for the Technical Award this year. Two were in the Design category for the new year design award in 35.0 A. Two were in the Energy Management, the highest award in the Energy Management category. The winners will be announced at the annual meeting.

PAUL O'KELLAN, L.L.E. (ENGINEERING, HURON, ONTARIO)
First place winner of the Commercial Category in TEGH with his submission titled:
THE MONTREAL HYDRO QUEBEC BUILDING
Your entries will now advance to the Society level for judging.

New for other good news: "you have approximately 8 months to prepare for the next award." Collect your forms and approval signatures early.

ASHRAE:
American Society of Heating, Refrigerating and Air-Conditioning Engineers, Inc.
1791 Tuille Circle, NE • Atlanta, Georgia 30329 • Ph 404-636-6400 • Fax 703-934-3278

INTERNATIONAL SPECIFICATION SERVICES INC.
Suite 1800, 350 Sparks Street
Ottawa, Ontario K1R 7G8
Phone: (613) 568-5365
Fax: (613) 235-0942
CHAPTER MEETING MINUTES

This form should be submitted as a cover sheet for your chapter minutes.

Chapter Name

Meeting Date

Magazine, Attendees:  Guests:

Membership Promotion Night? Yes No

Joint Meeting? Yes No

Technical Speaker/Program? Yes No

Indicate Topic

Notes: Points will be given for meeting offering Technical Equipment only. No snack/refreshments will count.

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OTTAWA, ONTARIO
September, 1992

TEGA NEWS
From: Simon Vol, RYC, TEGA
To: All Chapters, Region II

CRC: ASHRAE has started its new season again. It was great to meet so many different chapter members at the Halifax CRC. A technical program of excellent afternoon sessions covered Fluidized Bed, CO2 & Greenhouses, Residential Heat Pumps and the Grant-In-Aid program. If you were unable to attend the last CRC you missed a fantastic regional conference. The Halifax chapter showed us what true “down east hospitality” really is!

TEGA: The new TEGA acronym stands for Technical, Energy & Government Affairs. We hope that the new focus will allow us more of an opportunity to improve both technical and government affairs activities in ASHRAE.

BEST CHAPTER: Most chapters worked hard at preparing technical programs, education, and other former “ETA” related activities during the past year. But none worked as hard as one special chapter. The honour of top ETA chapter in Region II goes to the... QUEBEC CHAPTER. Congratulations EMILE POTVIN! Quebec, you have done it again! It will be difficult for other chapters to match the efficient and thorough manner in which the Quebec chapter conducts its ASHRAE business.

TECHNOLOGY AWARDS: We received four entries for the Technology Awards program. The work in preparing these entries is really appreciated. We hope to receive entries for each category for the new year. Judging proved to be a difficult task since a number of submissions were for hospitals, all in the same category. The judges found these submissions to be of similar quality and had to take extreme care to select a bona-fide winner. First place winner of the Health Care Category is: PAUL O'SULLIVAN of ENGINEERING INTERFACE...with his submission of the... 
TORONTO MT. SINAI HOSPITAL. Congratulations!
First place winner of the Commercial Category is TRIZEC with their submission of the MONTREAL HYDRO QUEBEC BUILDING.
Your entries will now advance to the Society level for judging.
Now for other good news: “you have approximately 8 months to prepare for the next TEGA Technology Award submission date. Start now with your data gathering. Collect your forms and approval signatures early.”.
OTTAWA, ONTARIO
September, 1992

TEGA NEWS
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